

# Paul Jones

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## BUSINESS MANAGER / DENTAL CERAMIST / TECHNOLOGIST

With a wealth of Business and Account Management experience with over 20 years' technical experience in Prosthodontics, ensuring total customer care . Up-to-date with emerging technologies whilst satisfying the increasingly strict requirements for traditional materials for today's cosmetic conscious patients. Now looking for a management position and establishing permanent residency status in Canada.

### AREAS OF EXPERTISE

- Business development
- Health and Safety / first aid
- Laboratory management
- Lecturing (post graduate)
- Crown and bridge specialist
- Implant specialist
- Account management
- Staff development
- Computer literacy
- Procurement / negotiations
- Quality Assurance
- Shade taking
- Sales and marketing
- Quality assurance
- P&L / financial controls
- Office administration
- Security
- Bespoke C&B work

### PROFESSIONAL EXPERIENCE & SIGNIFICANT ACHIEVEMENTS

#### GENERAL MANAGER (OWNER - 2001)

1985 - Present

Write Company A Here

- A is one of the most reliable dental laboratories the U.K. Our laboratory is well known not only in our own region but also in nearby regions.
- Founded and set up the company in 1982, providing the finest quality restorations and reliable services.
- Opened all new accounts, and expanded the client base from to over 300 dentists, prosthodontists, dental labs, and other dental practitioners around the U.K.
- Specializing in crown & bridge ceramic restorations.
- Developed highly skilled technicians with state-of-the-art equipment and CE-certified materials will guarantee exceptional quality restorations with correct fit and shading.
- Carrying out rigorous quality control processes within a fast turnaround business.
- Adjustments and remakes are almost non-existent.
- Established postal service through-out the U.K.

#### PROFESSIONAL DEVELOPMENT

Accreditation:	Staumann, Brånemark, 3i, Lifecore.	1998
City & Guilds:	Advanced Certificate - Crown and Bridgework	1983
City & Guilds:	Final Certificate - Dental Technician with Credit	1979
Trainee:	Newcastle Hospital	1976-82

*Various International Courses:* Crown and bridge restorations, Veneers & Inlays, IPS Empress and Cosmo-posts, Gold-work & All Metal Restorations, Implantology & Attachments, Bleaching Trays & Mouthguards, Procera, Composites, Occlusion, Advanced Ceramics, Shade-taking.

Personal: Married. 2 children.